



# Projective Group

**Projective Group**, specialist in delivering (digital) change trajectories, is consisting of **Projective**, a consulting firm specialising in operational, regulatory and digital change trajectories in financial services; and **Exellys**, a technology talent incubator that recruits, trains and matches young talent with its customers' technology needs.

## Opportunities for growth

Financial institutions are constantly changing in response to continuously evolving regulation and technological innovation. To proactively respond to these evolutions, they need external partners with the requisite expertise to assist them with the necessary change. The Covid crisis has increased request for support in major (digital) change processes, coupled with an intensive focus on finding and training increasingly scarce new talent needed to maintain growth. Projective Group cannot grow fast enough internally to meet customer demand, so the team is looking for acquisitions to increase its European footprint. It is currently examining takeover candidates in the Netherlands, United Kingdom, Germany and France, with a focus on payment traffic, data, agile and life insurance.

### Projective Group has high ambitions

Together with Gimv, Projective Group wants to accelerate its international growth and broaden its fields of expertise through a combination of internal growth and buy-and-build. Projective Group has a clear goal: a turnover of 100 million euros by end of 2023 with a Europe-wide team of 800 employees (c.45 million euros and 350 employees today).

### Summary

<b>Activity</b>	Consulting firm - specialist in delivering (digital) change trajectories
<b>Location</b>	Belgium
<b>Entry</b>	2021
<b>Platform</b>	Sustainable Cities
<b>Revenue</b>	EUR 45 m
<b>Staff</b>	350
<b>Website</b>	<a href="http://www.projectivegroup.com">www.projectivegroup.com</a>

